



# MIKE MEDEIROS

**Senior Associate**

Mike Medeiros specializes in office leasing and sales in the East Bay and works with a range of clients from start-ups to large corporations.

Understanding each client's goals and educating them on how their real estate decision making in the Tri-Valley market can impact their business or investments is part of what attracted Mike to commercial real estate. He takes pride in providing individualized input, such as off market opportunities or creative solutions during the lease negotiation process.

Mike maintains a consistent relationship with clients by informing them of market conditions throughout the year, keeping the lines of communication constantly open. The most rewarding part of commercial real estate is observing how a decision I assisted with has ultimately bettered their livelihood.

Prior to entering the industry, Mike worked in technology sales in the Bay Area after graduating from Santa Clara University.

## **AREAS OF EXPERTISE**

**BROKERAGE** Landlord Representation

**BROKERAGE** Tenant Representation



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