



MERRICK MATRICARDI

Senior Vice President, Shareholder

Merrick Matricardi has been active in the real estate industry since 2001. Mr. Matricardi focuses on representing sellers and buyers for apartment properties between 10 and 70 units throughout San Diego County. Since 2005, Mr. Matricardi has been involved in the sale of more than \$1.3 billion of multifamily transactions totaling over 7,800 units. Mr. Matricardi embraces a consultative approach to help meet his client’s tax and cash-return requirements and adds value and offers services beyond the typical brokerage teams.

Merrick Matricardi adds value representing sellers by analyzing the real estate and devising a specific marketing strategy to generate multiple competitive offers, driving the highest potential sales price. He adds value representing buyers with expert market knowledge of active and off the market multifamily inventory and combines that with current and future underwriting to devise an offering strategy to meet their needs.

Prior to joining Kidder Mathews, Mr. Matricardi worked for CBRE since 2005. Mr. Matricardi also spent time in the Commercial Real Estate Finance industry as a commercial account executive providing financing as a direct lender for commercial office, industrial, retail and multi-housing properties across the nation. Mr. Matricardi served as a Property Acquisitions Administrator from 2001 to 2004 responsible for finding, underwriting, and negotiating the acquisition of commercial office and industrial properties in Southern California.

EDUCATION

MASTER OF BUSINESS ADMINISTRATIONS, EMPHASIS IN REAL ESTATE AND FINANCE, University of San Diego

BACHELOR, Real Estate, University of San Diego

SELECT CLIENT LIST

- Avezta Equities
- Community Housing Works
- Dan Feder
- Ekim Builders
- George Olmstead
- Imperial Villa Properties
- John Claus
- K & L Property Holdings
- Lucy Nannizzi
- Maria Lee
- Nancy You
- Pacific Urban Residential



T 858.369.3085
F 844.269.7148
LIC N° 01348986
merrick.matricardi@kidder.com
 12230 El Camino Real
 4th Floor
 San Diego, CA 92130



PROFESSIONAL AFFILIATIONS

Named a Top Producer Under 40 for Commercial Real Estate by San Diego Business Journal in 2014

San Diego Region - Honorable Mention for "Rookie of the Year" 2007

RECENT TRANSACTIONS

\$2.28MM	27 units in Fallbrook	De Luz Apartment
\$12.5MM	84 units in Oceanside	Grant Street Villas
\$5.83MM	22 units in San Diego	3946 Iowa Street
\$30.0MM	136 units in Oceanside	Rancho Tuscana
\$7.37MM	37 units in Vista	East Crest Apartments
\$3.8MM	13 units in Point Loma	1333 Rosecrans
\$3.25MM	10 units in Oceanside	560 Greenbrier
\$6.96MM	41 units in Escondido	Grand Villa
\$5.198MM	37 units in El Cajon	Cajon Terrace
\$2.5MM	16 units in San Diego	Isaac Lyon Apartments
\$2.759MM	28 units in Fallbrook	Kalmia Courtyards
\$6.45MM	56 units in El Cajon	Pinewood Apartments
\$8.55MM	30 units in La Jolla	The Tides
\$1.65MM	8 units in San Diego	4663 33rd Street
\$3.4MM	29 units in National City	Highland Park
\$7.75MM	30 units in Chula Vista	Pharus Plaza
\$2.975MM	22 units in El Cajon	382 S Anza
\$4.45MM	38 units in El Cajon	254 N Mollison
\$3.0MM	20 units in El Cajon	512 June
\$4.17MM	40 units in Oceanside	1202 Missouri

Perry Temple

Pharus Development

Rialto Capital

Salvation Army

San Diego Zoo

Shapery Enterprises

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